

U.S. Department of Justice

Washington, DC 20530

**Supplemental Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**For Six Month Period Ending July 31, 2013

(Insert date)

**I - REGISTRANT**

1. (a) Name of Registrant

(b) Registration No.

Daniel J. Edelman, Inc.

3634

(c) Business Address(es) of Registrant

200 E. Randolph Drive, Flr 63  
Chicago, IL 560601

2. Has there been a change in the information previously furnished in connection with the following?

(a) If an individual:

- |                           |                              |                             |
|---------------------------|------------------------------|-----------------------------|
| (1) Residence address(es) | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship           | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation            | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- |                          |                              |  |
|--------------------------|------------------------------|--|
| (1) Name                 | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices       | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

(c) Explain fully all changes, if any, indicated in Items (a) and (b) above.

\*There has been no change in ownership of the company.

A company restructure, effective July 1, 2013 created a holding company (Daniel J. Edelman Holdings), under which Daniel J. Edelman, Inc. {1.(a), 1.(b) & 1.(c)} now resides. This filing is still for Daniel J. Edelman, Inc.

**IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).**3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.Yes ☐ No ☒If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

## 4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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## (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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## 5. (a) Has any person named in Item 4(b) rendered services directly in furtherance of the interests of any foreign principal?

Yes ☐ No ☒

If yes, identify each such person and describe the service rendered.

(b) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

Name	Residence Address	Citizenship	Position	Date Assumed
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See: Exhibit A: Additional  
Activities, section 5.(b)(c) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position or Connection	Date Terminated
Chandni, Suri	PR Staff: Oerlikon/TEL Solar	07.2013

(d) Have any employees or individuals, who have filed a short form registration statement, terminated their connection with any foreign principal during this 6 month reporting period? Yes ☐ No ☐

If yes, furnish the following information:

Name	Position or Connection	Foreign Principal	Date Terminated
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See: Exhibit A: Additional  
Activities, section 5.(d)

## 6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(b) of the supplemental statement?

Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

## II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Foreign Principal

Date of Termination

Kongsberg Protech Systems

02.01.2013

Permanent Mission of the Kingdom of Saudi Arabia

02.28.2013

\*We did not end OUR connection with a Foreign Principal, however our current client: Oerlikon Solar Ltd. has changed their name to: TEL Solar, Ltd. Documents attached in Exhibit A: Additional Activities, TEL Solar.

8. Have you acquired any new foreign principal(s)<sup>2</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name and Address of Foreign Principal(s)

Date Acquired

\* We did not acquire a new Foreign Principal, however our current client: Oerlikon Solar Ltd. has changed their name to: TEL Solar, Ltd. Documents attached in Exhibit A: Additional Activities, TEL Solar.

9. In addition to those named in Items 7 and 8, if any, list foreign principal(s)<sup>2</sup> whom you continued to represent during the 6 month reporting period.

Bombardier, Inc.

Grupo Vicini

TEL Solar, Ltd. (formerly called Oerlikon Solar, Ltd.)

Singapore Economic Development Board

10. (a) Have you filed exhibits for the newly acquired foreign principal(s), if any, listed in Item 8?

Exhibit A<sup>3</sup> Yes ☐ No ☐

Exhibit B<sup>4</sup> Yes ☐ No ☐

If no, please attach the required exhibit. N/A - No New Clients this period.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☒ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment. Amendments attached.

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

<sup>3</sup> The Exhibit A, which is filed on Form NSD-3 (Formerly CRM-157) sets forth the information required to be disclosed concerning each foreign principal.

<sup>4</sup> The Exhibit B, which is filed on Form NSD-4 (Formerly CRM-155) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

### III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐

If yes, identify each foreign principal and describe in full detail your activities and services:

See Exhibit A: Additional Activities.08.2013 (attached to this filing/report) for listing of activities

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below?

Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes ☐ No ☒

If yes, describe fully.

<sup>5</sup> The term "political activity" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV - FINANCIAL INFORMATION

## 14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>6</sup>

Date	From Whom	Purpose	Amount
See Attachments to this filing/ report			
B: Receipts & C: Disbursements.			
All			
Clients.08.2013			

Total

## (b) RECEIPTS - FUNDRAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fundraising campaign<sup>7</sup>, any money on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_

## (c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Foreign Principal	Date Received	Thing of Value	Purpose
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6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. (See Rule 201(e)).

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

**15. (a) DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☒ No ☐

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
See Attachments to this filing/ report B: Receipts & C: Disbursements. All Clients.08.2013			

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Total

(b) **DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes ☐

No ☒

If yes, furnish the following information:

Date	Recipient	Foreign Principal	Thing of Value	Purpose
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(c) **DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐

No ☒

If yes, furnish the following information:

Date	Amount or Thing of Value	Political Organization or Candidate	Location of Event
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<sup>10, 11</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

**V - INFORMATIONAL MATERIALS**

16. (a) During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials?<sup>12</sup>  
 Yes ☒ No ☐

If Yes, go to Item 17.

- (b) If you answered No to Item 16(a), do you disseminate any material in connection with your registration?  
 Yes ☐ No ☐

If Yes, please forward the materials disseminated during the six month period to the Registration Unit for review.

17. Identify each such foreign principal.

Singapore Economic Development Board (in Exhibit A: Additional Activities: Press Releases)

Tel Sol (formerly called Oerlikon) (in Exhibit A: Additional Activities: Invitations for event)

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- ☐ Radio or TV broadcasts ☒ Magazine or newspaper ☐ Motion picture films ☐ Letters or telegrams  
☐ Advertising campaigns ☒ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

**Electronic Communications**

- ☒ Email  
☐ Website URL(s): \_\_\_\_\_  
☐ Social media websites URL(s): \_\_\_\_\_  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- ☐ Public officials ☒ Newspapers ☐ Libraries  
☐ Legislators ☒ Editors ☐ Educational institutions  
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

The Information is attached to this filing

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?

- Yes ☐ No ☒ The Information is attached to this filing

<sup>12</sup> The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.



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**VI - EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Print or type name under each signature or provide electronic signature<sup>13</sup>)September 11, 2013/s/ Randall L CorleyeSigned

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<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**EXHIBIT A: ADDITIONAL ACTIVITIES**  
**FARA Supplemental Filing**  
**August 31, 2013**

**GRUPO VICINI**

- Provided strategic counsel on reputation management issues.

**TEL SOL (formerly called: OERLIKON SOLAR, LTD)**

- Provided emails on behalf of client to potential sales leads at trade shows. [Attached to Exhibit A.Additional Activities: Press Releases]

**BOMBARDIER**

February 2013

**Strategy Development**

- Provided recommendation to participate at Aspen Ideas Festival in June 2013

**Media Relations**

- Provided recommendation to author byline for Dow Jones
- Began developing proposal and media recommendations around Bombardier's CSeries first flight event in March and Bombardier Investor Day

**CSR**

- Reviewed content submissions from subject matter experts for CSR report
- Continued interviews of subject matter experts
- Drafted full web report copy

March 2013

**Strategy Development**

- Provided recommendation for the Economist Conference

**Media Relations**

- Support and media relations for New York City media and investor day
  - Secured briefings with *CNN International*, *Bloomberg News* and *Bloomberg Businessweek*, and *Fortune Magazine*, resulting in feature stories in each outlet
  - Developed briefing materials and escorted CEO to meetings

**CSR**

- Worked with executives and subject matter experts to revise and finalize CSR report web copy
- Developed full draft copy for CSR report companion piece
- Developed comprehensive CSR launch communications plan
- Develop concept for value chain infographic
- Worked with designer to develop companion piece design
- Provided recommendations on web layout

April 2013

**Media Relations**

- Supported media relations for Milken Global Conference
  - Secured media interview with *Fox Business News*
  - Developed briefing materials

**CSR**

- Revised CSR report companion piece copy and finalized
- Worked with designer to finalize English and French versions of companion piece
- Provided recommendations on web layout

#### May 2013

##### **Strategy Development**

- Provided counsel to Bombardier Transportation communications contact on future projects in early 2013
- Conducted meeting in New York City Bombardier Transportation North America (BTNA); prepared a deck on capabilities

##### **Media Relations**

- Coordinated a pre Paris Air Show media opportunity with Christine Negroni at the *International Herald Tribune*, resulting in favorable coverage
- Provided Bombardier Aerospace with media interest on the CSeries from Fortune Magazine
- Conducted meeting in Montreal with BTNA; created a deck to guide the conversation

##### **CSR**

- Liaised with designer and printer to finalize, print, and ship English and French companion pieces to all locations

#### June 2013

##### **Strategy Development**

- Hosted a variety of calls with Bombardier Transportation
- Developed BTNA tactical communications plan for New York, Chicago and San Francisco markets
- Developed and delivered a more streamlined communications plan, for September-December 2013

#### July 2013

##### **Strategy Development**

- Developed additional iteration of the BTNA plan focused on influencer engagement
- In process of activating the recommendations in the influencer engagement plan; Edelman provided a document that outlines the organizations considered in each key market along with recommendations and next steps for activation.

#### **Singapore Economic Development Board**

- **[Strategy and Planning]**
  - Developed 2013-2014 strategic PR & communications plan; updated messaging; developed key opinion leader engagement recommendations
  - Participated in and hosted EDB for year-end account review and integrated marketing agency meetings
- **[Media Materials and Outreach]**
- **Press Releases *[Attached to Exhibit A. Additional Activities: Press Releases]***
  - Edelman distributed several press releases during this timeframe for various announcements/issues/events, including:
    - Unilever Four Acres corporate campus opening
    - Diageo facility opening
    - Thermo Fisher Scientific opening
- **Monitoring and Counsel**
  - Edelman conducted ongoing media monitoring of important news topics and shared relevant coverage with EDB as appropriate, and in weekly reports
- **Media Outreach**
  - The team pitched media for various announcements/issues/events, positioning EDB as a Home for Talent, Innovation & Business within Asia

- **Media Requests and Interviews**
  - The team secured interviews / article opportunities with the following and responded to their interview requests, including:
    - Mainstream (*Forbes*, *Wall Street Journal*)
    - Trade (*Globe and Mail*, *Logistics Management*, *Inbound Logistics*, *Journal of Commerce*, *Contract Pharma*)
- **Online and Social Media Support**
  - Provided counsel, media monitoring, reporting and digital support for social media channels for EDB
- **[Opinion/Thought Leadership /Content]**
- **Bylines and Op-eds**
  - Edelman secured interest for byline opportunity for EDB, coordinated in drafting
- **[Influencer Engagement]**
- **Conferences**
  - Conducted background research and outreach for conferences and events for EDB's potential participation

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**ADDITIONAL ANSWERS TO QUESTIONS IN SUPPLEMENTAL FILING FORM:**

**Question 5.b**

During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity?

☒ Yes

☐ No

<u>Name</u>	<u>Residence Address</u>	<u>Citizenship</u>	<u>Position</u>	<u>Date Assumed</u>
Whiting, David	Brooklyn, NY	U.S.A.	PR Staff-Bombardier	06.2013
Chauvin, Ashley	Freeport, NY	U.S.A.	PR Staff-Bombardier	04.2013
Forman, David	Washington, D.C.	U.S.A.	PR Staff-Grupo Vicini	07.2013
Reich, Adrienne	McLean, VA	U.S.A.	PR Staff-Singapore Econ Brd	06.2013
Tallon, Deanna	Princeton Junction, NJ	U.S.A.	PR Staff-Singapore Econ Brd	03.2013
Chauvin, Ashley	Freeport, NY	U.S.A.	PR Staff-Singapore Econ Brd	04.2013
Bricenco, Erica	Washington, D.C.	U.S.A.	PR Staff-Singapore Econ Brd	06.2013
Tyler, Dorothy	Washington, D.C.	U.S.A.	PR Staff-Singapore Econ Brd	06.2013
Rho, Soo	Elmhurst, NY	U.S.A.	PR Staff-Singapore Econ Brd	06.2013
Timothy Lau	Arlington, VA	U.S.A.	PR Staff-Singapore Econ Brd	06.2013
Rachel Colson	San Francisco, CA	U.S.A.	PR Staff-Oerlikon	07.2013
Daniel Klempay	San Francisco, CA	U.S.A.	PR Staff-Oerlikon	02.2013

**Questions 5.c and 5.d**

Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?

☒ Yes

☐ No

If yes, furnish the following information:

<u>NAME</u>	<u>POSITION OR CONNECTION</u>	<u>DATE TERMINATED</u>
Donhauser, Tod	PR Staff: Kongsberg Protech Systems	02.2013
Norfolk, Jeff	PR Staff: Kongsberg Protech Systems	02.2013
Thompson, Chuck	PR Staff: Kongsberg Protech Systems	02.2013
Wellman, Fred	PR Staff: Kongsberg Protech Systems	02.2013
Rasch, Joanne	PR Staff: Kongsberg Protech Systems	02.2013
Reilly, Michael	PR Staff: Kongsberg Protech Systems	02.2013
Correcha, Carlos	PR Staff: Perm Mission of Saudi Arabia	02.2013
Masters, Debra	PR Staff: Perm Mission of Saudi Arabia	02.2013
Fiedler, Libby	PR Staff: Perm Mission of Saudi Arabia	02.2013
Sullivan, Jere	PR Staff: Perm Mission of Saudi Arabia	02.2013
Holloway, Michael	PR Staff: Perm Mission of Saudi Arabia	02.2013
Santow, Dan	PR Staff: Perm Mission of Saudi Arabia	02.2013
Suiters, Tyler	PR Staff: Perm Mission of Saudi Arabia	02.2013
Hargrave, Victoria	PR Staff: Grupo Vicini	05.2013
Herrera, Karla	PR Staff: Grupo Vicini	02.2013
Razé, Mathieu	PR Staff: Grupo Vicini	02.2013
Terrones Dimant, Gaston	PR Staff: Grupo Vicini	02.2013
Chandni, Suri	PR Staff: Oerlikon/TEL Solar	07.2013
Marquart, Joey	PR Staff: Oerlikon/TEL Solar	07.2013
Choi, Michelle	PR Staff: Bombardier	06.2013
Suzuki, Eiko	PR Staff: Bombardier	06.2013



**TEL Solar**

Legal Entity

Address

CC-1234 City, Country

Tel. +88 88 88 8888

First Name Last Name

Title

firstname.lastname@solar.tel.com

**50**  
Years

Legal Entity, Address, CC-1234 City, Country

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Company Name

First Name Last Name

Street

Postal Code City

Country

2013-09-06

1/1

**Oerlikon Solar is now TEL Solar**

Dear Sir or Madam,

Herewith I would like to inform you that as of today Oerlikon Solar will operate under the name of TEL Solar as part of Tokyo Electron Limited (TEL) of Japan, a leading global supplier of semiconductor and flat-panel display production equipment.

Please note that all existing agreements and contracts with customers and partners will remain effective. From now on, your contracting party's name will be TEL Solar.

I will continue to be your contact person with the same established team, and we will be reachable under the same telephone and fax numbers. Our email addresses have changed to the new domain @solar.tel.com. Thus, my new email address reads as follows: firstname.lastname@solar.tel.com.

The team and I would like to thank you very much for the cooperative work of the past years, and we are very much looking forward to working with you successfully in the future.

TEL Solar strives to be the No.1 technology provider of thin film photovoltaic production solutions to the global energy industry, enabling sustainable societies all over the world.

Should you have any queries, please do not hesitate to contact me.

Yours sincerely,

First Name Last Name

Function

Footnote



Press Office

Unilever PLC, 100 Victoria Embankment, London, EC4Y 0DY  
Email: [press-office.london@unilever.com](mailto:press-office.london@unilever.com) Web: [www.unilever.com](http://www.unilever.com)

News Release News Release News Release News Release

28 June 2013

## **LARGEST SUPPLIER SUMMIT IN SINGAPORE REINFORCES COMMITMENT TO DEVELOPING AND EMERGING MARKETS**

Unilever is currently staging the largest supplier meeting ever held in Singapore with its Partner to Win Supplier Summit 2013.

Over 350 representatives from Unilever's strategic supplier partners are attending the summit with a programme of activity aimed at deepening relationships to drive consistently sustainable growth for Unilever globally while helping unlock more of the potential of developing and emerging markets.

Sales from developing markets represented 55 per cent of Unilever's business in 2012 with future growth likely to be driven by regions such as South East Asia. Unilever recognises that continuing commitment through a strong programme of investment must however, be coupled with a corresponding growth in sustainable supply chain capacity.

Speakers at the summit included Unilever CEO Paul Polman and Singapore Minister for Trade and Industry, Lim Hng Kiang and Harish Manwani, Unilever COO.

Pier Luigi Sigismondi, Unilever Chief Supply Chain Officer addressing delegates said the theme of Winning Together was key to growth for Unilever and all those present at the event. "Our business has grown by €10 billion since 2009 despite the challenging economic conditions. This has been made possible through the investment our strategic supplier partners have made in increased capacity, innovation delivery and sustainable solutions together with Unilever.

Specialist chemical company Clariant was cited as an example at the Singapore event. Winners of a 'Unilever 2013 Partner to Win' Award, Clariant partnered with Unilever to create an instant whitening effect on cotton fabrics after the first wash. Powered by this innovation, laundry brands in countries such as Brazil are delivering rapid growth.

"Strong partnerships with suppliers that share our sustainable growth ambitions are critical to continuing success. Our goal is to become the customer of choice for them," said Pier Luigi Sigismondi.

The move to deepen supplier relationships will be formalised with the signing of further individual Joint Business Development Plans with strategic suppliers. These plans set out a clear framework of how suppliers and Unilever will work together to deliver sustainable growth over the long term.

Unilever is investing in developing and emerging markets, including more than 50 new factory and warehouse facilities, to deliver Unilever's sustainable growth ambitions. Unilever is also investing in its people and this week opened a EUR44m state of the art training facility in Singapore.

Marc Engel, Chief Procurement Officer, Unilever said: "We see Singapore as a global hub and a gateway to some of our fastest growing businesses, such as Thailand, Vietnam and Philippines. We are also investing in emerging markets such as Myanmar where we need our partners to grow with us after recently announcing a €500 million programme of investment there."

Singapore Economic Development Board Chairman, Leo Yip said: "I am delighted that Singapore was chosen to stage this Summit, the first time it has been held outside of London. Asia continues to offer companies strong growth opportunities, both as an attractive end-market and a prime investment location. But to capture these opportunities, companies need to build supply chain capacity in Asia, deepen supply chain relationships and undertake innovation. As a global-Asia hub, Singapore is well positioned to support companies and suppliers in these efforts."

#### **Partner to Win Awards**

At the summit, Unilever also hosted the 2013 Partner to Win Awards to celebrate and recognise suppliers who have made a winning contribution in the areas of Innovation, Sustainability, Joint Value Creation, Capacity and Capability Building, as well as World Class Service through Operational Excellence. An award for Outstanding Contribution was also made.

The 2013 Partner to Win Award winners are:

#### **Winning Innovation**

**Dow Chemicals** worked with Unilever to develop a special polymer that delivers a consumer-perceptible soft skin feel. This unique technology was deployed in Lifebuoy in India and resulted in double digit growth.

**BASF** wins this award for partnering with Unilever to develop the next generation of fabric clean liquids and unit dose capsules.

**Lindal** has won this award for co-developing an aerosol valve which allows product concentration in our Sure, Dove and Vaseline brand deodorants.

#### **Winning Sustainability**

**Varun Agro Processing Foods** has pioneered a sustainable supply chain of tomato products in India, transforming the industry by improving yields and farmer income for 1,100 farmers.

**Tata Chemicals Limited** This award recognises Tata's efforts in helping us to significantly reduce the environmental impact of our laundry powders and their work with us to create traceability for mined chemicals.

**Central Edible Oils (CEOCO)** has delivered the world's first volumes of sustainable sunflower oil from local farmers in South Africa and through this pioneering initiative.

#### **Winning Joint Value Creation**

**Borouge** partnered with Unilever to develop a unique recipe for polyethylene film used in flexible packaging portfolio in Laundry, a programme that has delivered significant savings for our Omo, Surf, Wheel and Rin brands.

**Clariant International** and Unilever have together created an instant whitening effect on cotton fabrics after the first wash. Powered by this innovation, laundry brands in countries such as Brazil are growing at double digits.

**WACKER Silicones** helped Unilever to significantly reduce the cost for silicone emulsions for Hair care products by expanding capacities and developing affordable cost-effective solutions from its site in India.



**Winning Capacity and Capability Building**

**Exal Group** has partnered with Unilever to develop an industry leading aluminium deodorant can factory in Argentina. Thanks to this capacity expansion, the Latin American deodorants business continues to grow well into double digits.

**Kuala Lumpur Kepong Berhard (KLK)** has won this award for its investments in supporting Unilever's growth by creating capacities in South East Asia, across a broad spectrum of surfactants and oleo-chemicals. Through this support, Unilever has been able to deliver superior cleaning at an affordable cost.

**Giant Foods** is awarded for significant investment for Unilever in a vertically integrated Supply Chain for sustainably grown vegetables in the Shandong area in China. Its delivery of high quality broccoli florets in Unilever's Knorr 'side dishes' range has led to a significant uplift in sales.

**Winning World Class Service through Operational Excellence**

**Accenture and Salesforce** have jointly won this award for the development and agile delivery of market-leading social collaboration technology, a platform that connects Unilever's 7,500 marketers and provides applications for sharing creative assets and ideas.

**Manuchar** is a global partner for bulk inorganic chemicals used in laundry powders. This award recognises both outstanding service and the infrastructure investments they have made in areas such as port handling facilities and warehouses which are improving efficiency of freight handling.

**Maersk** has won this award for being the top performer in container sea freight with a 15% higher reliability in on-time delivery than the Top 20 carriers in the market.

**Special Contribution**

**AHT Cooling Systems GmbH Austria & IARP SRL** have partnered with us to bring Lean and Green ice-cream refrigeration cabinets to the market. These cabinets are 30% more energy efficient and use a greenhouse gas-friendly hydrocarbon refrigerant. Unilever is the first company to adopt this refrigerant globally for ice-cream cabinets and now has more than 1.3 million cabinets operational in markets across 45 countries. Since the start of this initiative in 2008, it has delivered benefits equivalent of taking 400,000 cars off the road and saves energy equal to the needs of hundreds of thousands of people in developing markets. It has also resulted in 30% lower electricity bill for retailers.

**ENDS**

**Notes for the editor**

For more information, please contact Adam Fisher, Unilever Corporate Media Relations on +44 (0)207 822 5082 or [adam.fisher@unilever.com](mailto:adam.fisher@unilever.com)

- Unilever has been ranked the number one FMCG supply chain and number four overall in the 2013 Gartner Global Supply Chain Top 25

**About Unilever**

Unilever is one of the world's leading suppliers of Food, Home and Personal Care products with sales in over 190 countries. Our products are present in 7 out of 10 homes globally and are used by over 2 billion people on a daily basis. We work with 173,000 colleagues around the world and generated annual sales of over €50 billion in 2012. Over half of our company's footprint is in the faster growing developing and emerging markets (55% in 2012). Working to create a better future every day, we help people feel good, look good and get more out of life. Our portfolio includes some of the world's best known brands such as Knorr, Persil / Omo, Dove, Sunsilk, Hellmann's, Lipton, Rexona / Sure, Wall's, Lux, Rama, Ponds and Axe, 14 of which now generate a turnover of €1 billion or more.

Our ambition is to double the size of our business, whilst reducing our overall environmental footprint (including sourcing, consumer use and disposal) and increasing our positive social impact. We are committed to helping more than a billion people take action to improve their health and well-being, sourcing all our agricultural raw materials sustainably by 2020, and decoupling our growth from our environmental impact. Supporting our three big goals are more than 50 time-based targets. See more on the Unilever Sustainable Living Plan at [www.unilever.com/sustainable-living/](http://www.unilever.com/sustainable-living/).

Unilever has been recognised in the Dow Jones Sustainability World Indexes for 14 consecutive years. We are included in the FTSE4Good Index Series and attained a top environmental score of 5, leading to inclusion in the FTSE4Good Environmental Leaders Europe 40 Index. In 2012 Unilever led the Climate Counts Company Scorecard and the list of Global Corporate Sustainability Leaders in the GlobeScan /Sustainability latest annual survey (2012) - both for the second year running. The company is an employer of choice in many of the countries in which it operates and is seen as a symbol for innovation and leadership development.

For more information about Unilever and its brands, please visit [www.unilever.com](http://www.unilever.com).



STRICTLY EMBARGOED UNTIL 9AM 23 JULY 2013

**DIAGEO ENHANCES INNOVATION AND QUALITY CAPABILITIES IN  
ASIA PACIFIC WITH OPENING OF NEW TECHNICAL CENTRE**

*World's leading drinks company develops new capability in Singapore*

**Singapore, 23 July 2013** – Diageo, one of the world's leading premium drinks businesses, announces that Ms Kwee Eng Thien, Assistant Managing Director of the Singapore Economic Development Board ("EDB"), will today open Diageo's flagship Asia Pacific Technical Centre in Singapore. The new facility realises an important strategic milestone for Diageo and underscores the Company's commitment to expanding its foothold in Asia Pacific, the largest spirits market globally.<sup>1</sup>

**Innovating to capitalise on Asia's growth**

Diageo expects Asia to account for 20 percent of its global revenue by 2015. The opening of the Technical Centre represents a direct investment as part of this growth strategy, by expanding the company's existing Asia Pacific Hub in Singapore. The Technical Centre employs about 30 technical staff that will lead in Innovation, Quality and Assurance, and Environmental Sustainability. Sited in Tuas, it will enhance Diageo's liquid and packaging development capabilities in Asia Pacific, supporting Diageo's brand change and innovation initiatives across its entire brand portfolio in Asia. The scope and rigour of the tests that will be conducted at the Technical Centre demonstrate Diageo's emphasis on producing the highest quality products for its consumers globally. The centre's location in Singapore will also enhance Diageo's customer service capabilities in the region, enabling shortened response times to enquiries from regional markets and faster testing results.

Aligning Diageo's supply chain operations to the region's immense potential, the facilities at Tuas were developed against a business strategy to promote agility, faster response time, quality output and increased collaboration; essential characteristics to succeed in a region that is complex, fast-paced and volatile.

"Today, spirits consumption in Asia Pacific is the highest globally and a third of the world's wealthiest people are in Asia<sup>2</sup>. For a number of years, Diageo has been aligning its strategy and investment in infrastructure, such as the new Technical Centre in Singapore, to realise the potential of new emerging markets and the growth in premium quality products and luxury brands in Asia. With the addition of the Technical Centre to our supply chain capability, we will be able to maintain our exacting standards of product quality and innovation, cornerstones of our continued success in Asia Pacific" said Gerry O'Hagan, Operational Excellence Director Spirits & Wine, Diageo.

**New capabilities in liquid and packaging development**

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<sup>1</sup> <http://www.vinexpo.com/en/>

<sup>2</sup> <http://www.guardian.co.uk/business/2013/jun/18/more-global-super-rich>

Liquid projects conducted at the Technical Centre will include the development of concept liquids into commercial products that meet all the necessary quality, flavour and market-specific requirements, as well as assuring on-going production through regular quality and flavour assessment. Bottle and packaging projects will include material testing tests, audits and supplier capability checks. The technicians will have at their disposal the use of climatic chambers to ensure packaging resilience under different conditions. The Technical Centre also boasts specialised processes that will evaluate complex, multi-part packaging typical of limited-edition or super premium products, which are priority categories to drive the growth of Diageo's business in Asia Pacific.

"Singapore's proximity to key Asian markets, a pool of high calibre talent and a solid infrastructure makes it an ideal base to site our regional supply chain capabilities. Establishing our regional Technical Centre in Singapore will enable us to respond at pace to the demands of the region, capitalise on the growing appetite for localised, customised and super premium offerings, in addition to strengthening our reputation as one of the leading providers of premium drink experiences" said Joy Rice, Supply Chain Support Director, Diageo Asia Pacific Supply & Procurement.

#### **Diageo's Asia Pacific Hub in Singapore**

The Technical Centre is the third Supply facility to open as part of Diageo's Asia Pacific Hub in Singapore. It joins a distribution and product finishing centre and super premium finishing centre, dedicated to supporting regional markets with enhanced service and delivering small-batch super premium/limited-edition customised orders.

The Supply facilities complement Diageo's significant branding and marketing functions in Singapore, which include the Reserve Brand management team and the global travel retail team. These functions are responsible for strengthening Diageo's luxury brand portfolio<sup>3</sup>, and targeting new segments of affluent consumers in the region, respectively. Following the opening of the Technical Centre, Diageo now employs 350 employees in Singapore of a total of 2,400 in Asia Pacific.

Ms Kwee Eng Thien, Assistant Managing Director of the EDB, congratulated Diageo on setting up its Technical Centre in Singapore.

"We are delighted that Diageo is expanding its Asia Pacific Hub with new technical capabilities to enable product innovation, such as liquid and packaging development," said Ms Thien. "These capabilities are the first of their kind established by a spirits company in Singapore, and they affirm Singapore's role as a leading hub in Asia for consumer businesses to innovate and grow global brands."

-Ends-

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<sup>3</sup> Examples of Diageo's luxury brands include Johnnie Walker Blue Label, Ciroc and Tanqueray No. TEN.

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**About Diageo**

Diageo is the world's leading premium drinks business with an outstanding collection of beverage alcohol brands across spirits, beer and wine. These brands include Johnnie Walker, Crown Royal, J&B, Windsor, Buchanan's and Bushmills whiskies, Smirnoff, Cîroc and Ketel One vodkas, Baileys, Captain Morgan, Tanqueray and Guinness.

Diageo is a global company, with its products sold in more than 180 countries around the world. The company is listed on both the New York Stock Exchange (DEO) and the London Stock Exchange (DGE). For more information about Diageo, its people, brands, and performance, visit us at [www.diageo.com](http://www.diageo.com). For our global resource that promotes responsible drinking through the sharing of best practice tools, information and initiatives, visit [DRINKiQ.com](http://DRINKiQ.com).

Celebrating life, everyday, everywhere.



## News

**EMBARGO: NOT FOR RELEASE UNTIL AUGUST 2, 2013**

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**Thermo Fisher Scientific Opens Its First Dry Powder Media Facility in APAC Region to Support Growing Biopharmaceutical Market**

*Singapore facility delivers manufacturing redundancy and increases supply assurance for global biologic drug discovery and production*

SINGAPORE, Singapore (August 2, 2013) – Thermo Fisher Scientific Inc., the world leader in serving science, today announced it is expanding its global cell culture and bioprocessing capabilities by opening a new manufacturing plant in Singapore to produce dry powder media (DPM), a crucial cell culture raw material used to manufacture biologics, including vaccines, anti-cancer therapeutics, and others. The facility is the first-ever cell culture DPM production site in Singapore and is designed to address the increased global requirements from biopharmaceutical companies to mitigate critical raw material supply risks.

Located in Tuas, the 30,800 square foot (2,861 square meters) facility will provide critical manufacturing redundancy of DPM to help ensure a secure and uninterrupted supply to biopharmaceutical customers globally. The facility will also serve as an additional logistics hub for DPM distribution to Asia Pacific customers. According to a recent BCC research report, the DPM market in Asia has been estimated to grow to US\$220million by 2016, representing a 20 percent compound annual growth rate, the highest in the world for media products.

"Asia continues to be our fastest-growing market and a central contributor to our growth," said Greg Herrema, president of Biosciences at Thermo Fisher Scientific. "Our new Singapore facility further strengthens our global presence, expands our manufacturing infrastructure and establishes local production capabilities to meet increased demand for biologic drug discovery and development in Asia."

Featuring state-of-the-art pin milling technology, the new Singapore DPM facility is a cGMP manufacturing plant – mirroring the functionality and quality systems used in Thermo Fisher's DPM facility in the United States. The facility and equipment used are in compliance with 21 CFR 820 cGMP, ISO 9001:2000, and ISO 13485:200 guidelines.

According to the Singapore Economic Development Board (EDB), Singapore's biopharmaceutical sector contributed about S\$22.8 billion in output in 2011 and more than 6,000 jobs. In particular, Singapore's eight biologics manufacturing facilities have invested approximately S\$2.4 billion, and employ more than 1,700 people.

-more-

**EMBARGO: NOT FOR RELEASE UNTIL AUGUST 2, 2013**

Thermo Fisher Singapore DPM/Page 2

"Singapore is committed to the development of the supporting industry for biologics manufacturing, through local talent development as well as with specialised infrastructure such as cold chain logistics services," said Thien Kwee Eng, Assistant Managing Director, Singapore EDB. "We strongly welcome Thermo Fisher's DPM facility, which would further strengthen Singapore's supporting ecosystem and position us as the leading biologics hub in Asia."

"Congratulations to Thermo Fisher on the opening of their dry powder media manufacturing facility in Tuas," said Dennis Tan, Director, Biomedical and Chemicals Cluster, JTC Corporation. "The establishment of this DPM facility affirms Singapore's attractiveness as a location for the biologics supply and manufacturing value chain, and is at the doorstep of our Tuas Biomedical Park, a world-class biopharmaceutical manufacturing hub."

**About Thermo Fisher Scientific**

Thermo Fisher Scientific Inc. is the world leader in serving science. Our mission is to enable our customers to make the world healthier, cleaner and safer. With revenues of \$13 billion, we have 39,000 employees and serve customers within pharmaceutical and biotech companies, hospitals and clinical diagnostic labs, universities, research institutions and government agencies, as well as in environmental and process control industries. We create value for our key stakeholders through three premier brands, Thermo Scientific, Fisher Scientific and Unity Lab Services, which offer a unique combination of innovative technologies, convenient purchasing options and a single solution for laboratory operations management. Our products and services help our customers solve complex analytical challenges, improve patient diagnostics and increase laboratory productivity. Visit [www.thermofisher.com](http://www.thermofisher.com).

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Hello Michael,

Solar trade disputes continue to heat up and will likely dominate industry discussions for the remainder of the year. Just last week, John Smirnow, VP of Trade & Competitiveness at SEIA testified before a congressional committee regarding India's local content requirements. Emerging markets like India are looking to expand their local content requirements, necessitating local manufacturing of solar technology. Local content requirements will spur solar manufacturing growth even amidst global overcapacity.

TEL Solar, formerly Oerlikon Solar, enables new entrants to establish local, integrated, end-to-end manufacturing lines for the mass production of environmentally sustainable thin film silicon solar modules – at lowest cost and highest Swiss quality. By relying completely on local suppliers and basic raw materials, any local content regulation can be met.

- How is the international solar manufacturing landscape changing?
- Will the international trade disputes between China, the U.S. and the E.U. cause a shift in the global solar manufacturing footprint?
- What is the future of the thin film market?
- What are the strongest areas for growth of thin film?

**Chris O'Brien, Director of Market Development at TEL Solar, will be available during Intersolar to discuss these topics as well as general developments in the PV market.**

Please let me know what time on July 9, 10 or 11 you would like to meet with Chris O'Brien.

Thank you,

Dan

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## Attachment B &amp; C: Receipts and Disbursements

**Grupo Vicini**

RECEIPTS during the period February 1, 2013 through July 31, 2013

DATE	PURPOSE	AMOUNT
3/21/2013	Client Services & Out Of Pockets	\$ 25,796.52
6/11/2013	Client Services & Out Of Pockets	\$ 1,790.23
7/26/2013	Client Services & Out Of Pockets	\$ 30,313.79
	<b>TOTAL</b>	<b>\$ 57,900.54</b>

**Grupo Vicini**

DISBURSEMENTS during the period February 1, 2013 through July 31, 2013

DATE	PURPOSE	AMOUNT
3/31/2013	Admin Fees	\$ 141.01
6/30/2013	Admin Fees	\$ 1,349.89
6/30/2013	Ground Transit Charges	\$ 52.00
6/30/2013	Travel-Meals / Subsistence	\$ 16.44
6/30/2013	Fees and Licenses	\$ 20.00
	<b>TOTAL</b>	<b>\$ 1,579.34</b>

**SINGAPORE ECONOMIC DEVELOPMENT BOARD**

RECEIPTS during the period Feb 1, 2013 through July 31, 2013

DATE	PURPOSE	AMOUNT
2/20/2013	Client Fees	£ 10,804.31
3/5/2013	Client Fees	£ 10,992.97
4/5/2013	Client Fees	£ 11,033.31
5/10/2013	Client Fees	£ 11,045.85
6/21/2013	Client Fees	£ 10,651.28
7/8/2013	Client Fees	£ 11,014.39
	<b>TOTAL</b>	<b>£ 65,542.11</b>

**SINGAPORE ECONOMIC DEVELOPMENT BOARD**

DISBURSEMENTS during the period Feb 1, 2013 through July 31, 2013

DATE	PURPOSE	AMOUNT
No disbursements made during this period		
	<b>TOTAL</b>	<b>\$0.00</b>

**Bombardier, Inc.**

RECEIPTS during the period February 1, 2013 through July 31, 2013

DATE	PURPOSE	AMOUNT
2/1/2013	OOP Expenses	\$ 925.35
2/15/2013	Client Services	\$ 20,600.00
3/1/2013	Client Services	\$ 47,380.00
3/15/2013	OOP Expenses	\$ 928.97

3/22/2013	Client Services	\$	44,290.00
3/22/2013	Client Services	\$	20,600.00
4/12/2013	OOP Expenses	\$	2,167.86
4/26/2013	Client Services	\$	23,690.00
4/26/2013	Client Services	\$	20,600.00
5/24/2013	Client Services	\$	20,600.00
6/7/2013	Client Services	\$	23,690.00
6/27/2013	Client Services & OOP Expenses	\$	51,957.05
	<b>TOTAL</b>	<b>\$</b>	<b>277,429.23</b>

**Bombardier, Inc.**

DISBURSEMENTS during the period February 1, 2013 through July 31, 2013

DATE	PURPOSE	AMOUNT
2/5/2013	Administration Fee	\$ 690.00
2/13/2013	CATT Vendor Load	\$ 8.80
2/13/2013	Currency Conversion Fees	\$ 11.26
2/13/2013	Ground Transit Charges	\$ 127.75
2/13/2013	Hotels/Lodging	\$ 420.30
2/13/2013	Travel-Meals / Subsistence	\$ 70.27
2/28/2013	Airfare	\$ 1,482.28
2/28/2013	CATT Vendor Load	\$ 9.87
2/28/2013	Currency Conversion Fees	\$ 38.75
2/28/2013	Hotels/Lodging	\$ 210.15
2/28/2013	Limousine/Car Service	\$ 278.11
2/28/2013	Parking	\$ 48.00
2/28/2013	Travel-Meals / Subsistence	\$ 51.18
2/28/2013	Web Conferencing	\$ 49.52
3/5/2013	Administration Fee	\$ 690.00
4/3/2013	Administration Fee	\$ 690.00
4/30/2013	CATT Vendor Load	\$ 17.07
4/30/2013	Limousine/Car Service	\$ 63.25
4/30/2013	Web Conferencing	\$ 123.28
5/3/2013	Admin Fees	\$ 690.00
5/31/2013	Graphic Design Services	\$ 12,300.00
5/31/2013	Printing Materials	\$ 18,803.03
5/31/2013	Web Conferencing	\$ 50.42
	<b>TOTAL</b>	<b>\$ 36,923.29</b>

**TEL Solar (formerly Oerlikon)**

RECEIPTS during the period February 1, 2012 through July 31, 2013

DATE	PURPOSE	AMOUNT
28.02.2013	Monitoring	250.31 €
28.02.2013	Fee	31,462.08 €
28.03.2013	Monitoring	297.26 €
12.04.2013	Fee	20,436.71 €
26.04.2013	Video Monitoring and press clippings	873.22 €

30.04.2013	Monitoring	398.44 €
10.05.2013	Fee	-27,000.81 €
31.05.2013	Fee	CHF 22,382.76
31.05.2013	Fee	CHF 280.45
28.06.2013	Fee	CHF 33,885.84
30.06.2013	Monitoring	CHF 648.47
31.07.2013	Fee	CHF 36,840.33
31.07.2013	Monitoring	CHF 196.73
<b>TOTAL</b>	<b>26,717.21 €</b>	<b>CHF 94,234.58</b>

<b>TEL Solar</b>		
<b>DISBURSEMENTS during the period February 1, 2012 through July 31, 2013</b>		
<b>DATE</b>	<b>PURPOSE</b>	<b>AMOUNT</b>
09.04.2013	Monitoring	€ 250.31
09.04.2013	Fee	€ 31,462.08
23.04.2013	Monitoring	€ 297.26
07.05.2013	Fee	€ 20,436.71
21.05.2013	Monitoring	€ 313.43
18.06.2013	Fee	CHF 22,382.76
18.06.2013	Monitoring	CHF 280.45
18.07.2013	Fee	-27,000.81 €
23.07.2013	Fee	CHF 33,885.84
<b>TOTAL</b>	<b>€ 25,758.98</b>	<b>CHF 56,549.05</b>